BRIEF ECONOMIC FACTS SOMERSET COUNTY, MARYLAND

Somerset County on Maryland's Eastern Shore is bounded by the Chesapeake Bay to the west and Virginia to the south, and is the state's southernmost county. It is located approximately 100 miles from the Baltimore/Washington, Wilmington/ Philadelphia, and Norfolk/Hampton Roads metro areas. Crisfield and Princess Anne are the major business and industrial centers. Somerset's 430 businesses employ 3,620 workers; major employers include Sysco Eastern Maryland, Handy International, Mountaire Farms, PNC,



Rubberset, Eastern Correctional Institute and the University of Maryland Eastern Shore.

Somerset is a major seafood processor and poultry producer, and provides a rich agricultural harvest. Princess Anne is the county seat and home of the University of Maryland Eastern Shore, which offers a doctoral program in marine, estuarine and environmental sciences. The county has Enterprise Zones in

LOCATION

Driving distance from Princess Anne:	Miles	Kilometers
Atlanta, Georgia	681	1,097
Baltimore, Maryland	114	184
Boston, Massachusetts	442	712
Chicago, Illinois	805	1,296
New York, New York	232	373
Philadelphia, Pennsylvania	143	230
Pittsburgh, Pennsylvania	336	540
Richmond, Virginia	202	325
Washington, DC	126	203

CLIMATE AND GEOGRAPHY¹

42.4
43.4
11.6
74.4
38.4
171
338.4
35.9
1,106
sea level to 46

Crisfield and Princess Anne. In addition, Somerset participates in the One Maryland Program, which offers significant tax credits for capital investments that create jobs. Plans for a hotel conference center are moving forward along with the future development of an industrial park in the city of Crisfield. The Economic Development Commission is working to assist in the commercial development of the Crisfield waterfront and to attract aerospace industry to the county.

POPULATION^{2,3}

	Somerset	County	Lower	
	Households	Population	Eastern Shore*	Maryland
2000	8,361	24,747	155,934	5,296,486
2010	8,788	26,470	176,657	5,773,552
2020**	9,075	27,900	193,500	6,216,150

*Somerset, Wicomico and Worcester counties

**Projections

Selected places population (2010): Princess Anne 3,290; Crisfield 2,726; Eden 823; Mount Vernon 779

POPULATION DISTRIBUTION³ (2010)

Age	Number	Percent
Under 5	1,277	4.8
5 - 19	4,979	18.8
20 - 44	9,634	36.4
45 - 64	6,920	26.1
65 and over	3,660	13.8
Total	26,470	100.0
Median age		36.5 years

I.888.ChooseMD | ChooseMaryland.org

MARYLAND OF OPPORTUNITY.

Department of Business & Economic Development

SOMERSET COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

		Labor Mkt.
Civilian Labor Force (2012 avg.)	County	Area*
Total civilian labor force	10,999	92,310
Employment	9,876	83,437
Unemployment	1,123	8,873
Unemployment rate	10.2%	9.6%
Residents commuting outside the county to work (2009-2011)	Number 4,105	Percent 47.0%
Employment in selected occupations (2009		
Management, business, science and arts	2,364	26.8%
Service	1,955	22.2%
Sales and office	2,286	26.0%
Production, transp. and material moving	1,143	13.0%
* Somerset, Wicomico and Worcester counties		

MAJOR EMPLOYERS^{6,7} (2012)

Employer	Product/Service	Employment
University of Maryland Eastern Shore (UMES)	Higher education	958
Sysco Eastern Maryland	Food products distribut	tion 700
McCready Memorial Hosp.	Medical services	300
Rubberset	Paint brushes	176
Manokin Manor	Nursing care	175
Somerset Community Svcs.	Services for the disable	d 150
Southern Connection Seafood*	Seafood processing, distribution	120
Three Lower Counties Community Services	Medical services	105
McDonald's	Restaurants	91
Austin Cox Mechanical	Plumbing, HVAC contra	actors 85
Food Lion	Groceries	75
Eastern Shore Drywall	Drywall, insulation contractors	60
Tidewater Express	Trucking services	55
Handy International*	Seafood processing	50
Metompkin Bay Oyster*	Seafood processing, dis	trib. 50
Mountaire Farms	Chicken hatchery	50
Northrop Grumman	Engineering services	35
Hardee's	Restaurant	30
PNC Financial Svcs. Group	Banking services	30
U.S. Coast Guard**	Mariner assistance	26
Peaky's Restaurant	Restaurant	25
Atlantic Tractor	Farm and garden machi	nery 22
Excludes post offices state and loss	al governments includes higher	aducation

Excludes post offices, state and local governments; includes higher education *Includes seasonal workers

**Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

EMPLOYMENT⁴ (2011, BY PLACE OF WORK)

Industry	Estab- lishments	Annual Avg. 5 Empl.	Emp. %	Avg. Wkly. Wage
Federal government	13	56	0.8	\$877
State government	8	2,042	30.6	850
Local government	18	949	14.2	749
Private sector	43 I	3,616	54.3	666
Natural resources and mining	18	250	3.8	537
Construction	71	200	3.0	647
Manufacturing	16	214	3.2	1,086
Trade, transportation and utilities		1,078	16.2	847
Information	5	23	0.3	648
Financial activities	32	173	2.6	598
Professional and business services	49	172	2.6	727
Education and health services	54	1,010	15.2	627
Leisure and hospitality	44	419	6.3	209
Other services	31	77	1.2	438
Total	470	6,663	100.0	736

Includes civilian employment only

HOURLY WAGE RATES⁴ (2011)

Selected Occupations	Median	Entry	Experienced
Accountants	\$26.75	\$19.25	\$35.50
Bookkeeping/accounting clerks	15.75	11.00	19.25
Computer support specialists	20.25	13.75	25.75
Customer service representatives	13.75	9.50	19.00
Electrical/electronic equipment assemblers	9.75	8.00	11.75
Electronic engineering technicians	31.00	15.75	34.75
Freight, stock and material movers, hand	11.00	8.50	12.75
Industrial truck operators	13.00	9.50	17.75
Maintenance workers, machinery	14.00	9.50	21.00
Network administrators	31.00	22.50	34.00
Packaging and filling machine operators	11.00	8.25	13.25
Packers and packagers, hand	9.00	8.25	11.00
Secretaries	15.25	11.25	17.75
Shipping/receiving clerks	12.75	9.25	14.75
Team assemblers	13.75	10.75	16.00
Telemarketers	11.00	9.25	14.00

Wages are an estimate of what workers might expect to receive on the Lower Eastern Shore (Somerset, Wicomico and Worcester counties) and may vary by industry, employer and locality

SOMERSET COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2009-2011)				
High school graduate or higher	80.5%			
Bachelor's degree or higher		14.2%		
Public Schools				
Number: 4 elementary; 4 middle/com	nbined; I high			
Enrollment: 2,943 (Sept. 2012)				
Cost per pupil: \$13,904 (2010-2011)				
Students per teacher: 13.0 (Oct. 2012)				
High school career / tech enrollment: 177 (2012)				
High school graduates: 180 (June 2011)				
Private Schools				
Number: 3 (Sept. 2011)				
Higher Education (2011) Enrollment Degrees				
4-year institution				
University of Maryland Eastern Shore	4.509	631		

Wor-Wic Community College in neighboring Wicomico County offers coursework throughout the Lower Eastern Shore.

TAX RATES ⁹				
	Somerset Co.	Maryland		
Corporate Income Tax (2013)	none	8.25%		
Base – federal taxable income				
Personal Income Tax (2013)	3.15%	2.0%-5.75%*		
Base – federal adjusted gross income *Graduated rate peaking at 5.75% on t	taxable income	over \$300,000		
Sales & Use Tax (2013)	none	6.0%		
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale				
Real Property Tax (FY 13)	\$0.8837	\$0.112		
Effective rate per \$100 of assessed va	lue			
In an incorporated area, a municipal r	ate will also app	oly		
Business Personal Property				
Tax (FY 13)	\$2.20925	none		
Rate per \$100 of depreciated value				
Exempt – manufacturing, R&D and warehousing inventory (Upon application to the county, a new or expanding firm may be eligible for a tax credit on manufacturing and R&D machinery, equipment, materials and supplies)				
In an incorporated area, a municipal rate will also apply				
Major Tax Credits Available				
Enterprise Zone, Job Creation, O	ne Maryland, F	R&D		

INCOME³ (2009-2011)

	Percent Households			
Distribution	Somerset Co.	Maryland	U.S.	
Under \$25,000	29.2	15.9	24.0	
\$25,000 - \$49,999	29.0	18.7	24.5	
\$50,000 - \$74,999	20.9	17.8	18.3	
\$75,000 - \$99,999	12.3	13.5	12.0	
\$100,000 - \$149,999	4.8	17.8	12.3	
\$150,000 - \$199,999	2.3	8.3	4.5	
\$200,000 and over	1.4	8.0	4.3	
Median household	\$40,73 I	\$71,294	\$51,484	
Average household	\$51,602	\$92,929	\$70,909	
Per capita	\$17,243	\$35,193	\$27,158	
Total income (millions)	\$432	\$198,061	\$8,149,680	

HOUSING ^{2,3,10}		
Occupied Units (2009-2011)	8,381 (69.2	% owner occupied)
Housing Transactions (2011)	Units	Median Selling Price
All arms-length transactions	72	\$147,500
All multiple-listed properties	* 126	\$95,078
*Excludes auctions and ESBO		

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

Princess Anne Industrial Park - Located within the incorporated city limits of the Town of Princess Anne is a 65-acre park divided into lots ranging from approximately three to six acres in size to give the flexibility to meet the varying needs of industry. The park is conveniently accessible to U.S. Route 13 and to markets north and south with accessible rail alongside of the park. Sites are level, cleared and ready for immediate construction. The park is currently being marketed both nationally and internationally.

Crisfield Industrial Park - 50-acre industrial park in the city of Crisfield; federal funding for infrastructure has been awarded to further pursue this endeavor. The city recently acquired the Carvel Hall property, consisting of 23 acres and a 70,000 sf building, for inclusion in the industrial park.

Both industrial parks are located within a designated Enterprise Zone, which offers real property tax credits, income tax credits, enhanced job creation tax credits, and priority access to Maryland's financing programs. They are fully equipped with water, sewer, utilities and access roads.

Princess Anne Village and Chase Plaza, located along Rt. 13 in Princess Anne, offer both commercial and retail space. Units are available for sale or lease.

Market Profile Data	Low	High	Average
Land – cost per acre			
Industrial	\$10,500	\$30,000	\$25,000
Rental Rates – per square foot			
Warehouse / Industrial	\$1.50	\$3.25	\$2.50

TRANSPORTATION

Highways: U.S. 13

Rail: Norfolk Southern Railway

Truck: 77 local and long-distance trucking establishments are located on the Lower Eastern Shore

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; also served by Crisfield Harbor, 8'-10' channel

Air: Scheduled service available at Salisbury-Ocean City Wicomico Regional Airport, 16 miles from Princess Anne; Crisfield Airport has one 2500' \times 75' paved, lighted runway, and one 3350' \times 100' grass runway; further improvements are currently planned and/or underway

RECREATION AND CULTURE

Parks and Recreation: Janes Island State Park; Somerset County Recreation and Parks received funding from DNR Open Space program to purchase 45 acres to be used for public playing fields, trails and an indoor recreation facility; organized recreational activities include football, baseball, basketball, softball, racquetball, swimming, dance, volleyball, weight lifting, soccer, biking, karate, yoga, aerobics and after-school programs; an athletic center is also planned for Princess Anne in a cooperative effort between the town and UMES

Golf: Great Hope Golf Course, developed in 1995 as the county's first golf course, offers 18 holes on 213 acres

Water Activities: 11 county boat ramps; Somers Cove Marina, located in Crisfield, is a state-owned marina with over 455 slips; charter fishing boats and cruise boats departing the City of Crisfield are available

Attractions: Crisfield Historical Museum, Ward Brothers Homeplace, Teackle Mansion, Princess Anne Farmers Market, many antique shops and historic buildings and sites

Events: Old Princess Anne Days, Princess Anne Street Fest, Christmas in Princess Anne, Crisfield Hard Crab Derby, Skipjack Race of Deal Island, Tawes Annual Crab & Clam Bake, Somerset County Fair, Colonial Christmas Candlelight Tour, Fairmount Academy 1800s Festival, Waterman's Folklife Festival, Pro-Am Fishing Tournament, Daffodil Show, Terrapin Sands Fish Fry, Native American Indian Heritage Festival and Powwow, Softshell Spring Fair, July 4th Festival, J. Millard Tawes Oyster and Bull Roast and Christmas in Crisfield

UTILITIES

Electricity: Delmarva Power, Choptank Electric Cooperative, Inc., and A & N Electric Cooperative; customers of investorowned utilities and major cooperatives may choose their electric supplier

Water: County systems in Crisfield (outside city limit), Princess Anne, Rumbley-Frenchtown, and Upper and Lower Fairmount; municipal system serves city limits of Crisfield

Sewer: County systems in Crisfield (outside city limit), Princess Anne, Smith Island, and Upper and Lower Fairmount; municipal system serves city limits of Crisfield

Telecommunications: Predominant local carrier is Verizon Maryland; fiber broadband availability through Maryland Broadband Cooperative; fiber optic cable extended from Wallops Island along U.S. Rt. 13

GOVERNMENT

County Seat: Princess Anne

Government: Five commissioners elected by district for fouryear terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly Rex D. Simkins, President, Board of County Commissioners 410.651.0320

Ralph D. Taylor, County Administrator 410.651.0320

Website: www.somersetmd.us

County Delegation to Maryland General Assembly: James N, Mathias, Jr., Senate Chair 410.841.3645 Charles J. Otto, House Chair 410.841.3433

U.S. Congressional Election District: 1 st

Somerset County Economic Development Commission

Daniel Thompson, Executive Director 11916 Somerset Avenue, Suite 202 Princess Anne, Maryland 21853 Telephone: 410.651.0500 Email: edc@somersetmd.us www.somersetcountyedc.org

Sources:

- I National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Somerset County Economic Development Commission
- 7 Maryland Department of Business and Economic Development
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- II Maryland State Archives

Telephone: 410.767.6300 • 1.888.ChooseMD TDD/TTY: 410.333.6926 www.ChooseMaryland.org Martin O'Malley, Governor Anthony G. Brown, Lt. Governor Dominick E. Murray, Secretary

MARYLAND OF OPPORTUNITY.«

Department of Business & Economic Development